

# Market Valuation Report

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CCC VALUESCOPE  
Claim Services

David Morse + Associates  
Market Report

Report Reference Number: 31983996  
Claim reference: MD001497  
Loss Incident Date: 11/06/2003  
Insured: Orion Transportation

Adjuster: Gregor Sultanyan  
Claim Reported Date: 01/28/2004

## Introduction

David Morse + Associates Insurance has conducted an appraisal of your 1985 Fruehaff Pb80-F2-45 located in Sacramento, CA. The appraisal information was then used to conduct research in your market to determine the local market value of your unit. This CCC Valuescope Market Report details the results of that search. It contains the following sections:

Section Title:	Section Contents:
=====	=====
Equipment Summary	Market Value and Equipment Detail
VINGuard Identification	Loss Unit configuration and VIN history
Valuation Methodology	Method used to evaluate the vehicle
Comparable Units	Supporting market data for loss unit
Appraisal and Valuation Notes	Log notes for this file

## ===== Equipment Summary =====

### Loss Unit Specifications

Flat Bed  
1985 Fruehaff Pb80-F2-45  
Condition is 2: Average  
Actual Cash Value \$ 5,425.00

Major Equipment	
Length (Feet)	45
Suspension	Spring
Exterior Const	Aluminum
Floor Lining	Wood
# Axles/Capacity	2
Wheel Type	Steel Disc
Tire Size/Wear	11r24.5 50%

Actual Cash Value does not include tax, title, license, prior damage or deductible. For additional information or special consideration, call the CCC Commercial/Recreational Vehicle Division at 1-800-621-8070 or, in Illinois, 312-CCC-INFO. Please use your Valuation Request Number for reference.

## ===== VINGuard Identification =====

VIN: 1H4D04525GF031301  
Valuation Request: 31983996 (Continued) 1985 FRUEHAFF PB80-F2-45

## ===== VINGuard Identification (continued) =====

	Insurer Description	VINGuard Analysis
	-----	-----
Year	1985	
Make	Fruehaff	
Model	Pb80-F2-45	

## ===== CARFAX Vehicle History =====

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===== Valuation Methodology =====

The Commercial + Recreational Vehicle Division of CCC Information Services, Inc., prepared this CCC Valuescope Market Report for David Morse + Associates. CCC has been preparing market value reports for the insurance industry since 1981.

Valuations performed by CCC's Commercial + Recreational Vehicle Division require individual market searches to identify and locate supporting market information. Due to the unique nature of the loss units valued in the Commercial + Recreational Vehicle Division, a valuation expert handles each request individually.

When David Morse + Associates requests a valuation report, they provide CCC with the configuration of the loss unit, including model, hours or mileage, optional features, any accessories, the condition of the loss unit as well as the VIN/HIN/PIN (vehicle/hull/product identification number) of the loss unit. That identification number is analyzed to verify basic information provided on the loss unit.

David Morse + Associates also provides CCC with the loss unit owner's ZIP code, which identifies the local market used to determine the market value.

Valuation Request: 31983996 (Continued) 1985 FRUEHAFF PB80-F2-45

The local market area, however, may vary by vehicle or unit type. Where the vehicle or loss unit is readily available in a given location, the search area can be within the same city or state as the loss unit. If the loss unit or vehicle is very specialized, the search may expand to locate comparable support to document the loss unit's value.

Significant differences between the loss unit and any comparable units are documented and are used to define a verifiable market value for the loss unit. If no comparable units are located, the valuation expert will conduct a local market survey to gather the expert opinion of knowledgeable retailers in order to determine the local market value.

===== Comparable Units =====

The Comparable Units are compared to the Loss Unit to determine the Adjusted Value. The Adjusted Value represents the price of the Comparable Unit configured to exactly match the Loss Unit.

Comparable #    1 :

Publication: Wa + Or Big Truck + Equ T	Publication Date: 11/13/2003
Location: Sumner, Wa	Phone: (253) 863-8782
Dealer/Private: Dealer	Dealer Name: Pro-Truck + Equipment

Loss Unit	Comparable # 1	Adjustment
Loss Unit Type: Trailers	Trailers	
Class: Flat Bed	Flat Bed	
	Take Price:	3950
1985 Fruehaff	1985 Fruehauf	
Pb80-F2-45	45x96	
Condition: 2 Average	2 Average	
Major Equipment		
Length (feet): 45		
Suspension: Spring		
Exterior Const: Aluminum		2000
Floor Lining: Wood		
# Axles/Capacity: 2	2	
Wheel Type: Steel Disc		
Tire Size/Wear: 11r24.5 50%	24.5 0%	
Packages		
Additional Equipment		
Adjusted Value		5950

Valuation Request: 31983996 (Continued) 1985 FRUEHAFF PB80-F2-45

===== Comparable Units (continued) =====

LOSS UNIT	Comparable # 2	ADJUSTMENT
Comparable # 2 :		
Publication: Az. + Ut. Big Truck Hv Eq	Publication Date: 12/15/2003	
Location: Circle City, Az	Phone: (623)388-9388	
Dealer/Private: Private		

Loss Unit	Comparable # 2	Adjustment
Loss Unit Type: Trailers	Trailers	
Class: Flat Bed	Flat Bed	
	Take Price:	4500
1985 Fruehaff	1987 Trail Mobile	-900
Pb80-F2-45	45x96	
Condition: 2 Average	2 Average	
Major Equipment		
Length (feet): 45		
Suspension: Spring	Spring	
Exterior Const: Aluminum		2000
Floor Lining: Wood		
# Axles/Capacity: 2	2	
Sliding Axle	Y	-250
Wheel Type: Steel Disc		
Tire Size/Wear: 11r24.5 50%	24.5 0%	
Packages		

# Market Valuation Report

Additional Equipment		
		-----
Adjusted Value		5350

Comparable # 3 :

Publication: Wa + Or Big Truck + Equ T      Publication Date: 10/16/2003  
 Location: Portland, Or      Phone: (503)285-0452  
 Dealer/Private: Dealer      Dealer Name: Pro-Truck + Equipment  
 Valuation Request: 31983996 (Continued) 1985 FRUEHAFF PB80-F2-45

===== Comparable Units (continued) =====

LOSS UNIT	Comparable # 3	ADJUSTMENT
-----	-----	-----
Loss Unit Type: Trailers	Trailers	
Class: Flat Bed	Flat Bed	
	Take Price:	3950
1985 Fruehaff	1985 Strick	
Pb80-F2-45	48x96	
Condition: 2 Average	2 Average	
Major Equipment		
Length (feet): 45		-700
Suspension: Spring		
Exterior Const: Aluminum		2000
Floor Lining: Wood	Wood	
# Axles/Capacity: 2		
Sliding Axle	Y	-250
Wheel Type: Steel Disc	Spoke	
Tire Size/Wear: 11r24.5 50%	11r22.5 0%	
Packages		
Additional Equipment		
		-----
Adjusted Value		5000

===== Valuation Processing Notes =====

QUICKCOM NOTES: If you have any questions, please contact Customer service  
 at 1-800-621-8070, or in Illinois 312-CCC-INFO.  
 Thank you for the assignment.

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CCC Vehicle Valuation Bureau.  
 1-312-222-4636

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